

Softchoice Technology Reviews

Data Center & Cloud Networking

softchoice

A lack of network insight costs your business money and exposes you to risk.



Business Challenge

Your network environment has been built over time, usually bolted onto as projects get funded. A once strong foundation has transformed into a Franken-network. At one point the architecture made sense, but with staff turn-over, that tribal knowledge went straight out the door. The unknowns, the piles of maintenance contracts, and the redundant equipment is complex and confusing, stalling progress and introducing new risks. You've attempted to understand your current network inventory on your own, but you don't have the time or resources to do it fast enough - and pressure continues to mount.

How This Affects You

- **Ineffective use of funds** - managing multiple contracts leads to unnecessary spending on equipment that's past its end-of-life date or no longer used.
- **Increased security exposure** - outdated data and an increase in virtualization opens your business to heightened security risk.
- **Overstretched staff** - with manual tracking per device, your team has just enough time to maintain what's already there, let alone drive innovation and business success.

Customer Success Story

"Customers can save up to 260 hours of internal resources with Softchoice's assessment services."
- **TechValidate Study**

"Softchoice engaged the right resources and was always there for any assistance we needed."
- **IT Project Manager, Medium Enterprise Energy & Utilities Company**

"In a recent study, 52% of CIOs were found to believe a security breach would hit their doorstep in the next 12 months."

"Delivering an Integrated Infrastructure for the Cloud," IDC.

What if you could...

What if you could arm yourself with insight and secure your VMware network?



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If you are still manually growing your security and networking infrastructure but...

- You recognize the large margin of error in per device management
- You're concerned you're paying more than you should for network resources because you simply don't know what you have installed
- You're questioning the security footprint for each new decision, project and business request
- You're concerned that a simple move, add, or change could lead to an outage or degrade the performance and security of your network

Then...

You need Softchoice's **VMware Network Assessment** a free non-intrusive discovery session and analysis of your current VMware network by in-market industry experts that are certified as networking professionals by both Cisco and VMware. You'll gain a consolidated report on your environment along with key recommendations delivered in workshop and report format by a Data Center Solution Architect.

What you'll gain...

- You'll collect the information you need to assess gaps, build a business case, and complete a return on investment (ROI) analysis
- You'll access the knowledge of 180+ technical data center resources to identify improvements and help set direction before you make another hardware purchase
- You'll avoid costly decisions to the business and gain confidence in your future direction
- You'll be confident understanding your security risks and develop a plan to remedy any gaps

? What is it?

Arm yourself with knowledge through the Softchoice VMware Network Assessment

Drawing on Softchoice's VMware Network Assessment, you'll gain a holistic and comprehensive view of your VMware network environment analyzed using best practices. You'll receive a diagnostic report on the results and best practice recommendations to meet your current and future business needs. Armed with this insight, you'll better understand how to optimize your infrastructure and technology investments to protect yourself against threats.

Collect the right information to assess gaps

Using a virtual appliance (OVA), Softchoice gathers key metrics from your environment to help you align your technology investments with your business goals. To focus the assessment, you'll provide input based on your top business initiatives and perceived IT risks (such as upcoming projects).

Avoid costly decisions and gain confidence

A Softchoice Data Center Architect will guide you through the myriad of options and deliver a consolidated report with key findings in a simple-to-read format. You'll receive recommendations based on current technology advancements based on your immediate priorities and future business needs. With the new knowledge and insight, you'll gain the confidence to ensure your next decisions set you up for future success.

Identify improvements and set direction for a Software Defined Network

Drawing on Softchoice's community of resources and best practices, you'll identify the most critical considerations, including gaps in the security footprint before you move forward. Working with Softchoice, you'll quickly identify performance anomalies across the network that are putting your business at risk.

> Related Services

- Understand and gain insight into your data center infrastructure with the **VMware Storage Assessment**
- Plan your next steps with the **NSX Accelerator**

Next Steps

Contact your Softchoice Account Manager or email us at vmware@softchoice.com to schedule an appointment with a Softchoice Data Center Architect