

Optimize IT Investments with Cisco Enterprise Agreements

As IT environments get more complicated, maintaining your ROI is a challenge. In the scramble to optimize IT investments, the vast majority of organizations find themselves over-paying for underused assets.



THE CURRENT APPROACH

Without proactive control over your assets and licensing agreements, optimizing IT investments is impossible.



WHAT GETS IN THE WAY

Increasingly numerous and complex licensing agreements are complicating the administration of your environment.



THE BETTER WAY

Smart IT leaders are finding new ways to assess current applications, reallocate existing licenses and optimize IT spend.

What if you could easily manage your Cisco software, respond to consistent changes and get more value from your investments?

THE PATH FORWARD

Leverage new buying programs and consumption models as part of your technology and infrastructure growth plan.

SOFTCHOICE AND CISCO'S EA 2.0 FRAMEWORK OFFERS YOU:

EASY TO BUY



SIMPLICITY

- Single agreement
- Single term (co-term)
- Single EA Workspace
- Financial predictability

EASY TO CONSUME



FLEXIBILITY

- On-demand access and deployment
- License portability
- Upfront or periodic payment

EASY TO MANAGE



VALUE

- Additional discount off transactional
- 20% growth allowance
- True-Forward: no retroactive billing

IF YOU ARE:

- Completing a new infrastructure buildout
- Refreshing or expanding Cisco Software
- Looking to simplify with vendor consolidation

YOU COULD BENEFIT FROM:

- Single agreement
- Single term (co-term)
- Single EA Workspace
- Financial predictability
- On-demand access and deployment
- License portability
- Upfront or periodic payments
- Additional Discount Off Transactional
- 20% growth allowance

TRUE-FORWARD:

- No retroactive billing

WHY SOFTCHOICE?

Softchoice is the only national partner with well-established capabilities to solve every stage of your asset management practice. From on-premise to Public Cloud, and the complex transformation in between, our expert teams offer the coverage you need.



DATA-DRIVEN INSIGHTS:

Thorough assessment of your current environment, with recommendations specific to your desired outcomes.



TECHNOLOGY MENTORSHIP:

One-on-one, or event-style coaching to develop the skills of your team, and keep up with the pace of innovation.



LICENSING SELECTION AND SOFTWARE ASSET MANAGEMENT:

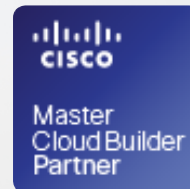
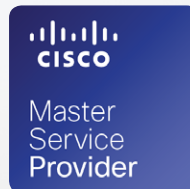
Navigate the complexity of vendor consolidation, licensing and asset management.



ENTERPRISE GRADE MANAGED SERVICES:

Expert management and proactive support for your technology, people and IT operations.

Execute with confidence:



Every day, thousands of organizations rely on Softchoice to provide insight and expertise that speeds the adoption of technology, while managing cost and risk.

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